

## AmCham Mongolia hosts a Trade Mission certified by U.S. Department of Commerce

ULAANBAATAR, Mongolia - The American Chamber of Commerce (AmCham) in Mongolia hosted its first-ever incoming Trade Mission certified by the U.S. Department of Commerce, on October 15-17, 2018, in Ulaanbaatar. Five American companies operating in agriculture, ICT and telecom, and environmental technologies took part in the AmCham Trade Mission.

The Trade Mission was a first for AmCham Mongolia, and the first certified trade mission from the U.S. in almost a decade. The official trade mission was a key advancement for the commercial relationship between Mongolia and the U.S., and followed significant progress made in bilateral relations in recent months. The Trade Mission provided a rare opportunity for the participating American companies to develop strong networks; attend special events with influential policy makers and businesses; identify financing opportunities; and for AmCham Mongolia to advocate for Mongolia as a destination for American investment.

The Trade Mission program included meetings with prominent public and private sector representatives, such as the Ministry of Foreign Affairs; Ministry of Food, Agriculture and Light Industry; Mongolian National Chamber of Commerce and Industry; the Intellectual Property Office; and AmCham member representatives. A key highlight of the agenda was a matchmaking session to enable one-on-one conversations between the participating companies and potential local partners, held with the ultimate goal of identifying future partnership opportunities.

The delegation was joined by U.S. Department of Commerce International Trade Administration officials Alan Turley, the Deputy Assistant Secretary of Commerce for China and Mongolia, and Zhen Gong Cross, Head of Mongolian Affairs. The representatives from the U.S. Department of Commerce and representatives from Ag World International, The Blueshirt Group, Danaher Corporation, Global Star Inc., and Waters Corporation held a series of productive engagements with key Mongolian stakeholders.

The Trade Mission was made possible with strong support from the U.S. Embassy in Mongolia, under the leadership of Chargé d'Affaires Manuel Micaller, and other stakeholders. The Trade Mission has laid a strong foundation for the participating companies to establish business relations in Mongolia, and for other American businesses to consider Mongolia as an investment destination in a range of other sectors in the future.

## **About AmCham Mongolia**

AmCham Mongolia is an independent membership-driven organization that seeks to build, strengthen, and protect business between the United States and Mongolia, and to actively promote Mongolia as a destination for American investment. AmCham Mongolia is the official local affiliate of the U.S. Chamber of Commerce, the largest business federation in the world with over 3 million member companies. AmCham Mongolia is also a member of the Asia-Pacific Council of the American Chamber of Commerce, consisting of 29 American Chambers of Commerce in the Asia-Pacific region.